

# Evolve into a total system integrator to provide new value

The DTS Group will become a company that continuously takes on challenges in order to provide value that exceeds expectations.

The DTS Group will provide value that exceeds the expectations of our customers, shareholders, business partners, employees and their families, and surrounding society.

> DTS Group's **business segments**

## **Operation and Solutions**

**Develop rich applications achievements** and industry insights

Provide value to every customer and society





## **Technology and Solutions**

Leverage the latest technologies





Digital solutions Packaged solutions





Internet o **Things** 

Total system integration based on our industry knowledge and technologies

Platform and Services

Provide IT environments in which customers can feel reassured

## The foundation that supports the DTS Group

Robust customer base

Reliable SI capability

Solid financial foundation

Operational

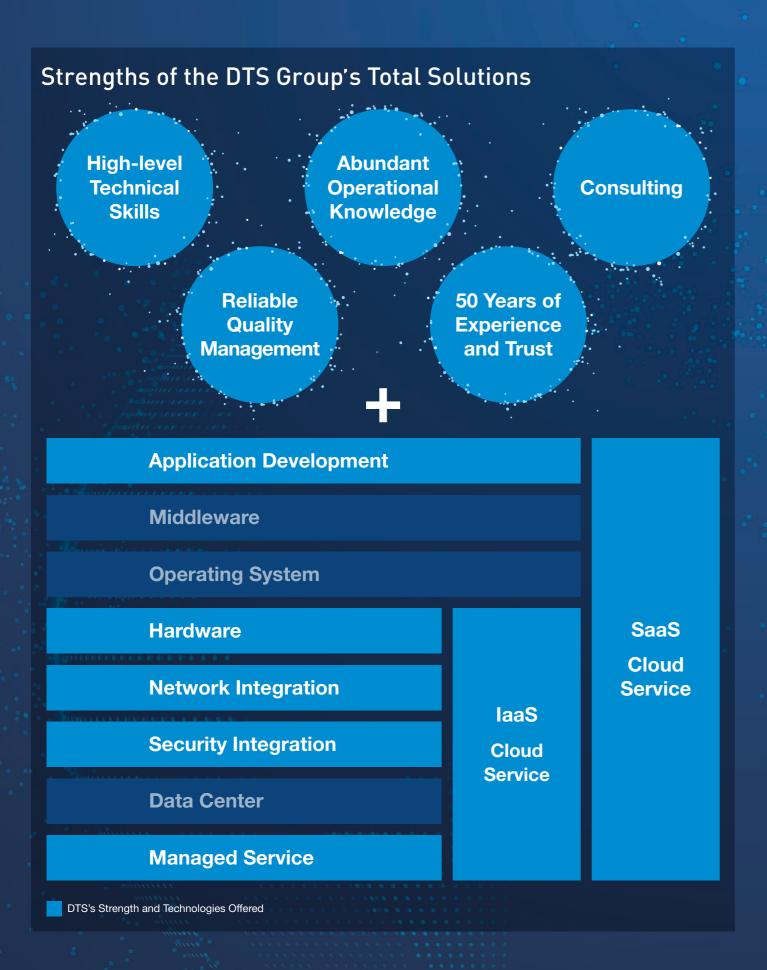
Infrastructure products

The DTS Group WAY

The DTS Group WAY lays out the meaning of our existence, what we aim to be, key values that we

Vision2030 Become a company that continuously takes on challenges in order to provide value that exceeds expectations

# The DTS Group's Total Solutions



DTS provides one-stop total support ranging from strategic planning to operation and maintenance by maximizing its abundant operational expertise and advanced technology acquired from its 50 years of history of supplying IT services.

SaaS

Consulting

#### DX for operational reforms

We support the improvement of operational productivity and customer engagement, and also sophistication of employees' experience of enterprises. We provide customers with cross-operational solutions for improving employee experience, customer satisfaction, and excellent UI/UX, as well as serving as a hub for various IT services and a foundation of services to assist system operation monitoring and shift to cloud computing.

SaaS

Abundant Operational

Advanced Technological
Abilities

#### Data utilization

It is possible to automatically generate Al analysis models and associated dashboards just by linking data. It is also possible to centrally manage real-time collection of historic data, which has been the issue in production sites, to give feedback to the sites. We help manufacturers not only to resolve their issues but also to achieve highly viable and cost-effective digital transformation.



**Application Development** 

50 years of Experience and Reliability

Reliable Quality Control

#### **Financial Crime Prevention**

With rapid increase of digital or non-face-to-face transactions and illicit activities such as special frauds, financial business environment is rapidly changing. Utilizing our know-how and expertise we have cultivated over many years in our financial businesses, we provide specialized solutions for financial crime prevention such as support for advancing AML/CFT (Anti Money Laundering/Combating the Financing of Terrorism) initiatives and compliance with Criminal Accounts Damage Recovery Act.





SaaS

**Application Development** 

Abundant Operational Expertise

#### **ERP**

We assist customers with the smooth transition to next-generation operation/systems to prepare for the aging of core operational systems and shortage of experienced and knowledgeable operators and engineers. We take responsibility for assisting customers with overall operational reforms, from analysis of issues to planning and development of systems and operational supports after deployment.







Hardware

Advanced Technolog
Abilities

Reliable Quality Contro

#### IoT

To respond to advancement and more complexity of vehicle-mounted systems, we provide state-of-the-art development platforms as well as the tools to reduce the workload for engineers, such as quality validation and failure analysis. Additionally, we provide customers with suitable products and services to support the ASAM standard, rapid communication measurement with CAN FD, and the HILS development simulator.

(The product and company names are the trademarks and registered trademarks of the respective companies.)

# Operation and Solutions

By reinforcing the advantages of the DTS Group for PM capability and industrial expertise with digital technologies, we will provide our customers with newer and higher added value and proactively create industry-specialized solutions.

With more than 50 years of experience and expertise in the financial industry, assisting customers with system development to meet their demands

Abundant Operational

0 years of Experience and Reliability

# System development for the overall financial sector

Based on more than 50 years of system development experience in the financial sector, we resolve various operational issues for customers. Especially in large-scale projects such as system integration and renewal, we can provide consulting by suggesting and assisting to realize the systems best suitable for the customers.

Consulting

Abundant Operationa
Expertise

# System development for the overall insurance sector

We provide long-term support to life and non-life insurance companies, and possess high-level skills and expertise covering a wide spectrum of insurance-related systems. We are capable of providing one-stop SI service spanning from consulting about operational requirements to development and maintenance of the system, and to fulfill various demands with technical skills covering host systems, open systems, and Web systems.

**Application Developmen** 

#### **Financial Crime Prevention**

Utilizing our know-how and expertise we have cultivated over many years in the financial industry, we support financial crime prevention for your business growth by providing the support for the advanced AML/CFT and solutions for the Criminal Accounts Damage Recovery Act as a way to combat the increasing number of financial crimes in recent years.

We provide system development for operations that

mutual-aid programs, government/municipality,

medical care, and welfare. The expertise and

aging population and maturation, including

amendments of legal systems.

are essential to the lives of citizens, such as pensions,

technologies acquired from our abundant experience

will resolve customer issues and respond to changes

in social conditions such as the low birthrate and the



Since our foundation, we have accumulated more than 50 years of experience in system development and maintenance for overall financial businesses including banking, trust banking, securities trading, and insurance. We have many specialized engineers engaged in integration of large-scale systems and system restructuring, who have accumulated abundant operational expertise, for which we are highly appreciated by our customers.

Supporting the improvement of operational efficiency by reinforcing our abundant experience and expertise acquired in the public and social infrastructure sector with digital technologies

Abundant Operational Expertise

Reliable Quality Control

Application Development

Abundant Operational Expertise

# System development for the overall public sector System development for the overall social infrastructure sector

Taking advantage of our abundant experience and expertise in development of core and peripheral systems for major domestic communication carriers, we build the best systems for customer management, contract management, receipt of invoiced funds, facility management, monitoring control, and service order management, and provide customers with after-sales support.

Technology and Solutions

We drive digital transformation of our customers' businesses with our state-of-the-art digital solutions. We assist the customers to expand their businesses centered on seven sectors: Cloud construction of platform infrastructure, zero-trust and other high-level security measures, DX in business processes, ERP, data utilization, IoT, and driving DX of operations in the construction industry.

Digital Transformation (DX) is the use of data and digital technologies to transform products, services, and business models based on the needs of customers and society, as well as to transform operations themselves, organizations, processes, and company cultures. Today, every industry faces the big wave of digitization named DX. In this situation, many services have emerged by using various state-of-the-art technologies like IoT, AI, BI, and cloud computing. The DTS Group contributes to the customers' business reforms by combining our abundant operational expertise we accumulated over the years and the state-of-the-art technologies to achieve IT Modernization that brings our customers' aging IT assets up to date.

# Providing business processes to meet our customers' management strategies

SaaS

Consulting

#### **DX** for operational reforms

We bring all operations onto One Platform supplied by ServiceNow to achieve higher efficiency and visualization of the customers' operations. We digitize the operational processes to achieve the customers' business reforms.

Saas

Advanced Technological
Abilities

#### **ERP**

We assist customers with the optimal construction of and transition to next-generation operational systems to prepare for the aging of core operational systems and the shortage of experienced and knowledgeable operators and engineers related to the end of SAP ERP support in 2027.

SaaS

Abundant Operational Expertise

#### **Data utilization**

We support the DX of data utilization in many industries with state-of-the-art data analysis solutions that provide insights given by Al and with industry-specialized industry assets.

Application Developmen

bundant Operationa Expertise

#### **DX** in construction

We assist customers to achieve more efficient management by utilizing the core system for the housing construction industry in order to centralize the entire procedure from design and development to operation.

#### Platform reforms to assist enterprises to grow

SaaS

#### Cloud infrastructure

We support the entire cloud computing, including security, to evolve into digital infrastructure.

Security Integration

#### **Zero-trust**

We provide the entire security solution as a onestop service by combining the core solution and peripheral solutions with zero-trust policy as the starting point.

Hardware

Advanced Technological Abilities

#### **IoT**

We assist the customers to resolve their issues with the IoT system solution by utilizing edge Al, IoT security, and embedding technologies.



Platform and Services

We support the IT environment which customers can use with security by providing the services to deploy the state-of-the-art IT equipment, build IT platforms, and monitor operations.

# Providing the foundation to drive DX to support our customers' management

aaS

Consulting

#### **Designing & building of infrastructure**

We provide the services to build and operate cloud platforms like AWS and Azure. It is also possible to build hybrid platforms where on-premises and cloud servers are connected, as well as multi-cloud platforms combining multiple cloud servers.

laa9

**Network Integration** 

#### **Network integration**

Capitalizing on our advantage as the independent system integrator with 50 years of history since our foundation, we select the most suitable telecommunication carrier and support the customers to build a network environment with the optimal quality and cost.

Hardware

50 years of Experience and Reliability

#### Sales of software & hardware

Making full use of our connections with many suppliers, we provide customers with the one-stop service that includes suggestion, procurement, deployment, and kitting of the equipment most suitable for customers based on their IT infrastructure configuration.



# Keeping CURRENT business and co-creation of FUTURE business with customers

Managed Service

Abundant Operational Expertise

#### Operation, monitoring and maintenance

Centered on operation, monitoring, and maintenance of the system infrastructure, we assist customers with designing/automation of operations and various business operations.

Security Integration

Reliable Quality Control

#### **BPO** and efficiency of operations

We assist customers with general BPO and other business operations, such as sales assistance, operational assistance, and help desk operation. We also provide the BPO service to handle confidential information, such as credit cards, bank accounts, and Individual Number with a high-security environment.

issues about operations and suggest optimization of system operations. We also suggest building servers and deploying cloud computing to support a multi-vendor environment. Additionally, we suggest the BPO service to assist the customers' operations and improvement of operational processes by our business improvement specialists. We provide the core systems used by customers in various industries and business categories and the IT infrastructure as the foundation of operational and information systems in the optimal configurations. Additionally, in order to assist customers to achieve their IT strategies, resolve the issues, and drive the DX, we utilize our state-of-the-art technologies (fundamental technologies like virtualization) and operational expertise to suggest various manufacturers' products and solutions and network/IDC vendors' cloud services.

Our system operation specialists resolve the customers'

# Toward the sustainable, bright future

DTS Group is running operations that harmonize environments and society for the sustainable, bright future. We are taking ESG (Environment, Social, Governance) actions based on SDGs (United Nation's Sustainable Development Goals) in order to create new value that can contribute to a sustainable society.

## Promote the employment of the disabled

DTS founded DTS palette Inc., a wholly-owned special purpose subsidiary, in 2011. DTS palette willingly employs the disabled, not only to fulfil the corporate social responsibility of creating employment for the disabled, but also to offer them reliable working environment, job security, and job satisfaction. About 50 employees with visual, hearing, mental, intellectual, physical, or internal disabilities work for DTS palette. They perform more than 100 tasks annually, ranging from light tasks such as printing, data entry, and internal mail delivery to high-level jobs such as web and video production and RPA robot development.

# DTSパレット

#### DTS palette Inc.

Won the Encouragement Award for Good Practices of Employment of the Disabled in 2017, sponsored by Tokyo Labor Bureau, Ministry of Health, Labour and Welfare and



#### About DTS Baseball Club

The DTS Baseball Club was established in 1972, which was the same year the company was founded, and it has been an authorized club since 1990. The club won many baseball tournaments, such as the TJK (Tokyo Information Service Industry Health Insurance Association) inter-company rubber-ball baseball tournament and the IPI Baseball League (IT SPORTS LEAGUE joined by information service companies). In addition to baseball events, the club participates in social responsibility activities; in every autumn and winter, when the club does not play games, the club members join charity ekiden races (long-distance relay races) and cleaning activities.



#### DTS baseball club

Won the TJK inter-company rubber-ball baseball tournament 18 times, the Nikkan Sports Cup twice, the IPI Baseball League 12 times, and the Chuo-ku Rubber-ball Baseball Association Division 2 Spring Competition



#### **Environment**

DTS pursues company-wide efforts to lessen environmental burden, such as reducing CO2 emissions and creating a paperless environment.

#### Social

We actively participates in social contribution activities, aiming to realize a sustainable



#### Governance

Based on the external environment, DTS seeks to establish highly transparent management to strengthen governance.

## DEVELOPMENT **GOALS**























## Promotion of work style reform

DTS builds a working environment where each employee can judge independently, and be actively and sustainably involved. To this goal, DTS is reducing overtime work, improving the rate of paid leave taken, adopting health management, and promoting diversity and inclusion.

In recognition of these activities, DTS has been selected as a Health & Productivity Management Brand 2024, certified as a Health & Productivity Management Outstanding Organization (White 500), Class 2 ERUBOSHI (women's participation in workplaces), Kurumin certification, and obtained a Company of Health Excellence Certification (Gold Certification).











#### Afforestation in Tohoku region

For the purpose of biodiversity, DTS Group is encouraging "green purchase" as well as continuously planting and raising trees to conserve woods and coasts.



cultivation of grapes for brewing in Tomiokamachi. Futaba-gun. Fukushima Prefecture. as part of support for industrial reconstruction.

## Named as a "JPX-Nikkei Index 400" company

As with the last fiscal year, DTS has been named as one of the components of the JPX-Nikkei Index 400 in FY2023 (August 31, 2023, to August 30, 2024). Under our mid- to long-term plan "Vision2030," we are continuing to raise our corporate value.

#### About JPX-Nikkei Index 400

The JPX-Nikkei 400 is composed of companies with high appeal for investors, which meet the requirements of global investment standards, such as efficient use of capital and investor-aware management perspectives.



# The DTS Group WAY

DTS Group's employees are implementing the WAY to maximize value and contribute to customers and society.



Technology is the power to make people happy, and create greater enrichment in society.

At DTS Group, we use technology to: build the trust and confidence of our customers.

- increase our corporate value.
- improve the lives of our employees.
- contribute to society.



Vision2030

Become a company that continuously takes on challenges in order to provide value that exceeds expectations



The values we embrace

Always enjoy change

# Licenses and Certifications obtained

- •General constructor license from the Tokyo Metropolitan Governor (Han-31) No.132281 (Electrical and Communication Works)
- •Telecommunication Business Approval A-18-8919 •PrivacyMark Certification No. 11820145
- •ISO9001 certification JUSE-RA-1941 Operation and Solutions Segment (Operation and Solutions Segment Promotion Department, Financial Sector, Public Systems and Social Infrastructure Sector), Technology and Solutions Segment (Technology and Solutions Segment Promotion Department, Enterprise and Solution Sector, Digital Solution Sector), Platform and Services Segment (Platform and Services Segment Promotion Department, IT Platform Service Sector), Human Resources Department, General Affairs DepartmentInternal, Information System Department
- •ISO/IEC20000-1 (ITSMS) certification JUSE-IT-005 Platform and Services Segment, IT Platform Service Sector, IT Platform Service Division 2, Members in charge of ReSM, ReSM Team and related departments (Business Planning Department)
- •ISO/IEC27001 (ISMS) certification JUSE-IR-026 ISO/IEC27017 (ISMS cloud security) certification JUSE-IR-026-CS01 Platform and Services Segment, IT Platform Service Sector, IT Platform Service Division 2, Members in charge of ReSM, ReSM Team and related departments (Business Planning Department)
- •ISO/IEC27001 (ISMS) certification JUSE-IR-345 Platform and Services Segment, IT Platform Service Sector, IT Platform Service Division 3, Members in charge of BPO, Tokorozawa Center
- Acquired PCI DSS Version 4.0 ISMS-PCI0217 Platform and Services Segment, IT Platform Service Sector, IT Platform Service Division 3, Members in charge of BPO
- Acquired ISO14001 (EMS) certification JUSE-EG-278 Head Office, Shiba Development Center, Daimon Development Center, Shinkawa Development Center, Nishi-Shinjuku Development Center, Kansai Development Center, Nippori office
   Selected as a 2024 The Health & Productivity Stock Selection
- •Health and Productivity (Goal:over 500 organizations) 2024 certification •Eruboshi certification (grade 2) •Gold certification (Kin-no-Nintei) •Kurumin certification

# President's Message

#### Vision2030 launched We will provide value beyond expectations as a total system integrator.

Celebrating its 50th anniversary in 2020, DTS developed a new mid- to long-term plan: "Vision2030."

What we want to be in 2030 is a "company that takes on challenges in order to provide value that exceeds expectations." For this goal, we have restructured the company and drastically revised our business segments. The entire staff will exert themselves to create new solutions and services.

The global COVID pandemic since 2019 has heavily affected our lives. "New ways of working" and "new styles of living" have been emerging from the situation, while IT played an inestimable role. Probably, people would recognize again how important IT is. As the society continues to go digital, we are driving the shift through its state-of-the-art technologies. To this end, we will actively invest in research and development and human resource development and try to address various issues as a total system integrator.

Under "Vision2030," all the staff of DTS will strive to provide value that exceeds expectations while enjoying its own changes along with social changes. Your further support would be greatly appreciated.



Representative Director and President
Tomoaki Kitamura

# Corporate Data

Name DTS CORPORATION Representative epresentative Director and President:

Head Offices Empire Building Tomoaki Kitamura

2-23-1 Hatchobori, Share Capital 6,113 million yen (As of March 2024)

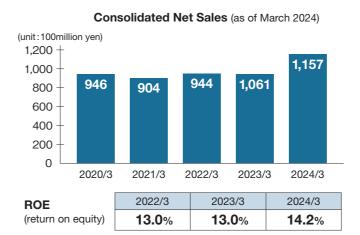
Chuo-ku, Tokyo
Listing
Tokyo Stock Exchange, Prime Market
+81-3-3948-5488
(Securities code: 9682)

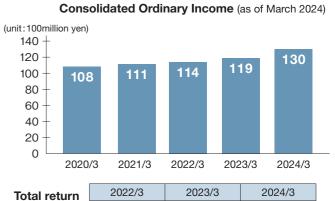
Established August 25, 1972 Number of 6,157 people (As of March 2024, consolidated)

Employees 3,111 people (As of March 2024, Non-consolidated)

ratio

# **Achievement Changes**





65.8% 127.9%\* 79.2%

\* Includes commemorative dividend for the 50th anniversary of the Company.

# **HISTORY**

# **ORGANIZATION CHART**

Innovative Business Promotion Office

**Global Business Promotion Department** 

**Corporate Planning Department** 

**Human Resources Department** 

**General Affairs Department** 

**Public Relations Department** 

**ESG Promotion Department** 

Internal Audit Office

**Business Support Department** 

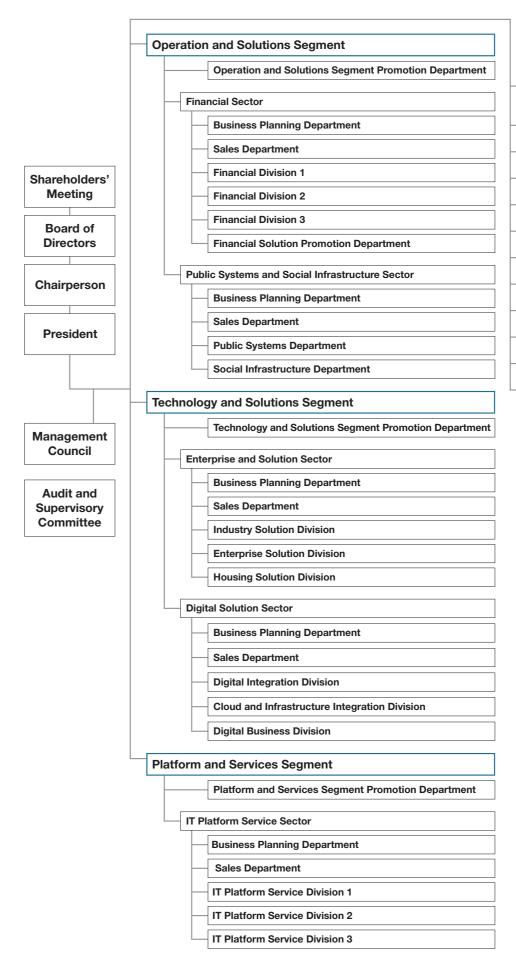
Internal Information System Department

**Business Development Department** 

**Accounting and Finance Department** 

| Aug. 1972 | Established in Nishi Shimbashi 2-chome, Minato-ku, Tokyo.  |
|-----------|--|
| Apr. 1987 | Acquired license of "Specified Worker Dispatching Business" by the Ministry of Labor (now "Ministry of Health, Labor and Welfare").  |
| Feb. 1991 | Registered with the Japan Securities Dealers Association.  |
| Sep. 1997 | Listed on the 2nd section of the Tokyo Stock Exchange.   |
| Sep. 1999 | Listed on the 1st section of the Tokyo Stock Exchange.   |
| Oct. 2000 | Established KYUSHU DATA TSUSHIN SYSTEM (currently,KYUSHU DTS CORPORATION) in Hakata-ku, Fukuoka,Fukuoka Prefecture.  |
| Apr. 2001 | Acquired DATALINKS CORPORATION as a subsidiary.  |
| Mar. 2002 | Approved for PrivacyMark Certification by the Japan Information Processing Development Corporation.  |
| Sep. 2002 | Shares became loanable stock on the 1st section of the Tokyo Stock Exchange.   |
| Oct. 2003 | Changed company name from DATA TSUSHIN SYSTEMCORPORATION to DTS CORPORATION.   |
| Nov. 2006 | Acquired JAPAN SYSTEMS ENGINEERING CORPORATION as a subsidiary.  |
| Feb. 2007 | Acquired 100 % ownership of SOUGOU SYSTEM SERVICE CORPORATION.   |
| Apr. 2007 | Established MIRUCA CORPORATION as a subsidiaryspecialized in training and development.   |
| Oct. 2007 | Established DTS (Shanghai) CORPORATION.  |
| Oct. 2009 | Established DIGITAL TECHNOLOGIES CORPORATION.  |
| Oct. 2011 | Established DTS palette Inc. as a special subsidiary.  |
| Nov. 2011 | Established DTS America Corporation.   |
| Apr. 2014 | Established DTS WEST CORPORATION.  |
|           | Acquired 100 % ownership of ART System Co., Ltd.   |
|           | Acquired YOKOGAWA DIGITAL COMPUTER CORPORATION as a subsidiary.  |
|           | Established DTS SOFTWARE VIETNAM CO., LTD.   |
| Apr. 2015 | SOUGOU SYSTEM SERVICE CORPORATION merged with DTS WEST CORPORATION to become DTS WEST CORPORATION.   |
|           | Transferred part of its embedded related businesses to ART System Co., Ltd.  |
| Mar. 2017 | Capital tie-up with the Indian company, Nelito Systems Limited.  |
| Apr. 2017 | YOKOGAWA DIGITAL COMPUTER CORPORATION and ART System Co., Ltd. are merged and DTS INSIGHT CORPORATION is established.  |
| Aug. 2017 | Made consolidated subsidiary DATALINKS CORPORATION a wholly owned subsidiary company through share exchange.   |
| Oct. 2017 | Relocates headquarters to 2-chome Hatchobori, Chuo-ku, Tokyo.  |
| Oct. 2018 | Merged DATALINKS CORPORATION.  |
| Mar. 2019 | DTS (Shanghai) CORPORATION entered into agreement with Dalian Super Electronics Co., Ltd for the additional investment.  |
| Jun. 2019 | Acquired additional shares of Nelito Systems Limited to make it subsidiary.  |
| Mar. 2020 | Acquired certification as an Health Management 2020 by the Ministry of Economy, Trade and Industry.  |
| Sep. 2020 | Acquired certification as an Gold (Kin-no-Nintei) by the Healthy Company Declaration Tokyo Promotion Council.  |
| Jun. 2021 | Acquired 100% ownership of I Net Rely Corporation.   |
| Mar. 2022 | Selected as a 2022 The Health & Productivity Stock Selection by the Ministry of Economy, Trade and Industry and the Tokyo Stock Exchange.  |
|           | Acquired certification as The Certified H&PM Organization Recognition Program (Goal : over 500 organizations) 2022 by the Ministry of Economy, Trade and Industry and The Nippon KenkoKaigi. |
| Apr. 2022 | Transitioned to the Tokyo Stock Exchange Prime Market.   |
|           | Received the certification of "Kurumin" from the Ministry of Health, Labour and Welfare.   |
|           | Acquired the shares of Partners Information Technology, Inc., to make it a subsidiary.   |
|           | Acquired the shares of Anshin Project Japan Inc. to make it a subsidiary.  |
|           | Acquired the shares of avanza Co., Ltd. to make it a subsidiary.   |
|           | Acquired the shares of Tohoku Systems Support Co., Ltd. to make it a subsidiary.  Anniversary  |
|           | I Net Rely Corporation merged with DIGITAL TECHNOLOGIES CORPORATION  We celebrated our   |
|           | to become DIGITAL TECHNOLOGIES CORPORATION anniversary in 202  |

to become DIGITAL TECHNOLOGIES CORPORATION.



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We celebrated our 50th

anniversary in 2022.

# DTS Group NETWORK

DTS Group has 18 companies: 11 in Japan (including DTS), and 7 overseas. As a group, we combine our strengths to cover all IT needs.

https://dtspalette.co.jp/

https://www.miruca.jp/

